



THROUGH THE BEST OF
Colombia WE MAKE A
+ SUSTAINABLE WORLD

Colombian coffee & potential impacts of EUDR

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19 Apr 2023



Colombian coffee

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Key facts



604 coffee municipalities



2,84 million ha. in coffee zone



840.455 ha. in coffee



542.906 coffee growers



655.095 coffee farms



15,3% of agricultural GDP



More than 25% of the rural area of the country is related with coffee



Key productivity indicators



Productivity
17,32 bags/ha



Rust resistant variety
86%



Average age
6,87 years



Average density
5.292 tree/ha



Colombian coffee exports 2022

94 Countries
+1.000 Clients

North America 52%

4 Countries

Europe y Africa 27%

34 Countries

Central & South America 2%

31 Countries

Asia & Oceania 19%

25 Countries





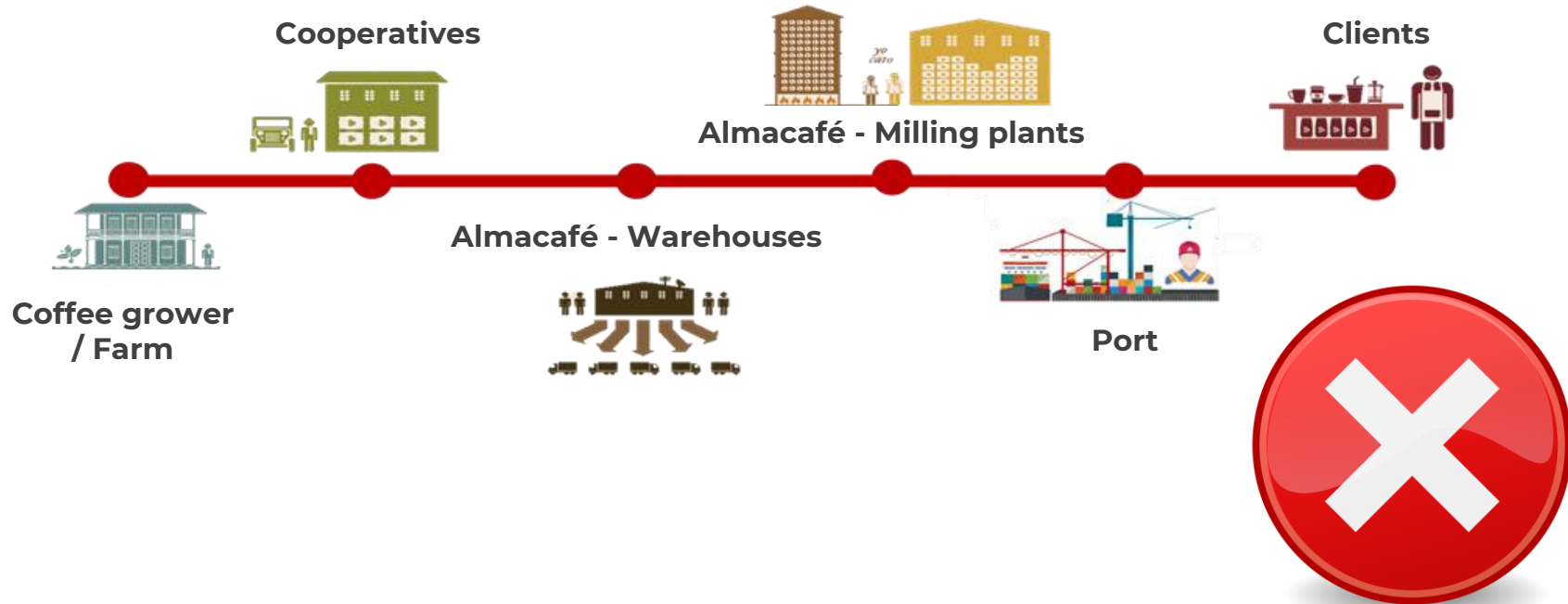
Colombian coffee´s value chain

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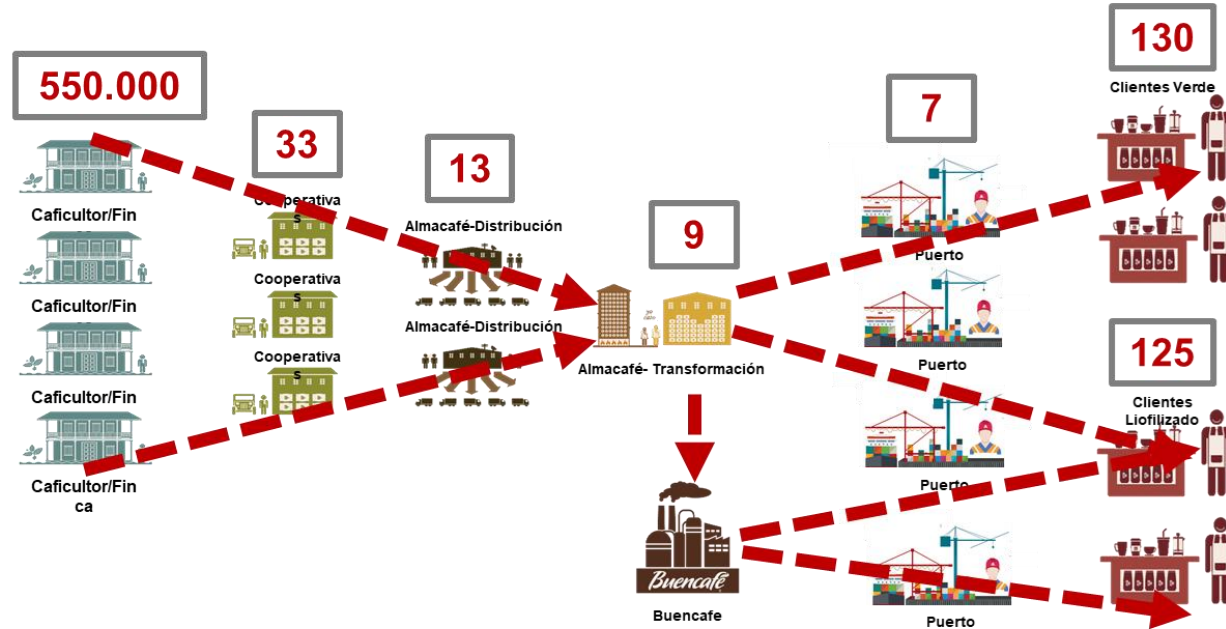
Coffee ´s value chain

How EU ´s legislators thought it was:



Coffee´s value chain

How it looks like (simplified)



*Colombian coffee´s value chain is long and complex (FNC as exporter).

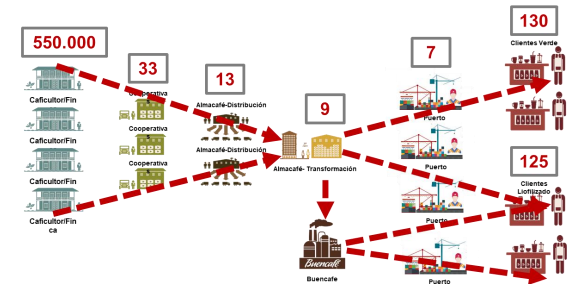
**During coffee milling there is a blend of origins, which implies difficulties to trace the product from the farm.

Coffee's value chain



Current challenges:

1. Reduction of **costs** in all links of the coffee's value chain.
1. Improvement of the **quality** and ensure **traceability**.
1. Guarantee the **security** of processes and information.





What has FNC been promoting / working on?

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1. FNC's strategy



Since its inception, FNC has been a leader in the industry working on the sustainability of coffee producers (at the center of our actions). Aligned to the SDGs.

Plan 100-100 - A roadmap to achieve Colombian coffee sustainability.

By 2027, when FNC will turn a 100-year-old organization, 100% of the Colombian coffee farms will be implementing sustainability criteria to achieve:

- Improvement of coffee lots productivity.
- Reduction of production costs.
- Commitment to the well-being of coffee farmers, their families, and workers.
- Protection of the environment.



2. Coffee, Forest and Climate Agreement



In 2021 FNC signed a Voluntary Agreement with stakeholders of the coffee industry (publics and private organizations) to halt climate change and forest conservation.

- Promoting sustainable coffee production systems.
- Adapting, mitigating, and resilience of coffee communities to climate change.
- Protecting and restoration of the Colombian forests



3. Research and development



Through FNC's National Coffee Research Center - Cenicafé, innovation, knowledge, and technology have been released to Colombian coffee growers.

- Publications
- Resistant coffee varieties
- Equipment
- Others

<https://www.cenicafe.org/>



4. Promotion of sustainable coffees



In about 300.000 hectares have implemented a coffee producing model known as “Productive - Protector Forest”

Coffee produced in more that 454.000 hectares has a sustainability seal:

- 4C
- Rainforest Alliance
- C.A.F.E. Practices
- AAA
- Fairtrade
- Orgánico
- Otros



5. Projects



FNC keeps working with partners to develop projects in the Colombian coffee regions to strengthen the coffee production and achieve all regulations.

Topics:

- Geolocalization of plots
- Understanding of data captured by satellites.
- Redefine process in the value chain.



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